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Abstract

Available estimates of biofuel-induced land use change (LUC) and corresponding greenhouse gas (GHG) emissions vary on a wide range while estimations obtained from each model are highly sensitive to certain assumptions and key parameter values. Available studies often suggest that biodiesel and ethanol and/or EU and US biofuels would lead to different LUC and GHG emissions but they don't agree on the type and/or the origin of the biofuel which would induce the least LUC and GHG emissions. In this paper we investigate the reasons behind this feature. We show that the Armington modeling of trade flows, which is currently used in models, contributes to this pattern. Using both observed data and the partial equilibrium model MATSIM-LUCA, we show that LUC stemming from the development of biofuels is highly dependent on assumptions made on trade: the Integrated World Market (IWM) approach, which relies on the homogenous product assumption, tends to erase differences in estimates of induced LUC from biodiesel and ethanol and from EU and US biofuels as compared to the Armington approach, that postulates that product are differentiated according to their origin and thus less substitutable.

Keywords: biofuel, LUC, model, Armington

JEL classifications: Q11, Q15, Q17, Q48

Biodiesel ou éthanol, biocarburants européens ou américains : Sont-ils si différents en termes d'impact sur les changements d'affectation des sols ?

Résumé

Les changements d'affectation des sols (CAS) induits par les biocarburants et les émissions associées de gaz à effet de serre (GES) sont estimés par des modèles. Les estimations varient dans une large mesure dans les études disponibles et montrent une forte sensibilité à certaines hypothèses ainsi qu'à la valeur de paramètres clés. Elles suggèrent généralement que le biodiésel et l'éthanol, mais aussi que les biocarburants européens et américains, induisent des CAS et des émissions de GES différentes, mais il n'y a pas de consensus sur le type ni sur l'origine du biocarburant qui pourrait générer le moins d'impact sur ces critères. Nous montrons dans ce papier que l'hypothèse de modélisation Armington des échanges, couramment utilisée dans les modèles, contribue à expliquer ces différences. A partir de données observées et de l'utilisation du modèle d'équilibre partiel MATSIM-LUCA, nous montrons que les CAS découlant du développement des biocarburants sont hautement dépendant des hypothèses posées sur le commerce : l'approche dite du « marché mondial intégré », reposant sur l'hypothèse de produits homogènes, tend à gommer les différences dans les estimations de CAS induits par les biocarburants entre le biodiésel et l'éthanol et entre le biocarburant européen et américain, en comparaison à l'approche Armington qui considère que les produits sont différents selon leur origine et donc moins substituables.

Mots-clés : Biocarburants, CAS, modèle, Armington

Classifications JEL: Q11, Q15, Q17, Q48

1. Introduction

Originally, biofuels were perceived as positive contributors to the mitigation of greenhouse gas (GHG) emissions and their development was encouraged all over the world, especially through mandate and special tax system policies. Such perception was based on standard life cycle assessments (LCAs) which emphasized the potential benefits of biofuels relative to fossil fuels regarding GHG emissions. However, later analysis raised concerns about the implications of biofuels production and consumption on land use change (LUC) and the potentially related GHG emissions (Searchinger *et al.*, 2008; Fargione *et al.*, 2008). Then the concept of LUC started to question the initial statement while initiating fierce debates in the scientific (*e.g.*, Plevin *et al.*, 2010; Edwards *et al.*, 2010; Dumortier *et al.*, 2011; De Cara *et al.*, 2012; Broch *et al.*, 2013) and policy (*e.g.*, California air resource board, 2009; European Commission, 2012) communities.

Eliciting the LUC impacts of biofuels requires to use a market and trade model allowing to disentangle the own effect of biofuels from the interrelated effects of numerous other economic and non-economic factors. However, the simulated LUC resulting from a set of biofuel policies depends closely on model structure, specification and parameter values. This explains that available estimates of biofuel-induced LUC and corresponding GHG emissions vary on a wide range (see, *e.g.*, De Cara *et al.*, 2012) while estimations obtained from each model are highly sensitive to certain assumptions and key parameter values (see, *e.g.*, Dumortier *et al.*, 2011; Golub and Hertel, 2012; Gohin, 2013; Broch *et al.*, 2013).

In addition to this lack of consensus on the extent of biofuel-induced LUC and related GHG emissions, available results also disagree on the type of biofuel (*i.e.*, biodiesel or ethanol) and the country of origin (*i.e.*, mainly, European Union or the United States) which would rank better regarding LUC and corresponding GHG emissions (Edwards *et al.*, 2010; Laborde, 2011; De Cara *et al.*, 2012's meta-analysis results). In other words, available studies often suggest that biodiesel and ethanol and/or EU and US biofuels would lead to different LUC and GHG emissions but they don't agree on the type and/or the origin of the biofuel which would induce the least LUC and GHG emissions.

In this paper we investigate the reasons behind this feature. We focus on available results in terms of LUC induced by biofuels.¹ In line with existing sensitivity analyses of induced LUC results, we suspect some models' assumptions and/or parameters to be responsible for this pattern in existing results. Following Golub and Hertel (2012), we suspect the Armington modeling of trade flows, which is currently used in models (especially in Computable General Equilibrium (CGE) models), to lead, at least partly, to this pattern.

The intuition is the following. Based on observed physical data, even if the area required for producing one ton of oil equivalent (toe) varies according to the considered biofuel and both the agricultural commodity used as feedstock and the origin of this feedstock, there is not so great discrepancy between the area required for biodiesel and for ethanol when comparing major producing countries and major used agricultural commodities. In addition, there is not so great discrepancy between the area required to produce one toe from EU and from US biofuels. Hence under product homogeneity and free trade assumptions, substitution possibilities across feedstocks and across origins of trade flows should make the areas required for producing one toe from the various agricultural feedstocks from the various origins to get relatively close. Accordingly the induced LUC from biodiesel and ethanol on the one hand, the induced LUC from the EU and the US biofuels on the other hand should also get relatively close.² At reverse, because the Armington assumption reduces the substitution possibilities across trade flows, hence across feedstocks and their origins, it contributes to create gaps between induced LUC from biofuels from different origins, so from biodiesel and ethanol as well as from EU and US biofuels. We illustrate our intuition using a partial equilibrium model of the world arable crop markets (MATSIM-LUCA), specifically developed for assessing the LUC induced from biofuel development.³

The paper is organized as follows. Section 2 sets the scene. Firstly, we emphasize the different rankings among biofuels of different types and of different origins that emerge from available estimates of biofuel-induced LUC. Then, based on observed data, we compute the area required for producing one toe derived from each type of biofuels (*i.e.*, biodiesel from

¹ As is well-known, the conversion of LUC into GHG emissions is an additional source of variability across results (*e.g.*, Broch *et al.*, 2013). Hence considering LUC results eliminates this source of variability.

² Provided that the land area saved following the use (mostly in animal feed) of by-products resulting from biofuel production do not differ much according to the type and the origin of biofuels, as it is discussed later.

³ Market And Trade Simulation Model for Land Use Change Analysis. For more details on the model, see Forslund *et al.* (2013a, 2013b, 2013c).

various vegetal oils and ethanol from cereals, beets and cane) and then show how such required areas vary according to the origin of the feedstock used. Section 3 tries to point fingers. We emphasize the role of the Armington approach regarding the propagation of a biofuel production/consumption increase in one country all over the world and we explain how this approach may contribute to generate gaps between the estimates of LUC impacts of biodiesel and ethanol and of EU and US biofuels. In section 4, using MATSIM-LUCA, we illustrate how biofuel-induced LUC estimates vary when the integrated world market (IWM) assumption is progressively replaced by an Armington-like approach. Finally section 5 concludes.

2. Setting the scene

As a support study to the preparation of the EU policy proposal on the assessment of the indirect LUC (iLUC) effect and how to address iLUC emissions in legislation, Edwards *et al.* (2010) proposed a comparison of the LUC induced by one toe extra demand of biofuels of different types in the EU or in the US.⁴ Several scenarios were considered allocating the extra biofuel demand alternatively to biodiesel and ethanol on the one hand or to biodiesel from specific feedstocks and ethanol from specific feedstocks on the other hand. Table 1 reports Edwards *et al.* (2010)'s results. We added results from Laborde (2011)'s study which was also commissioned by the EU.

Table 1 provides for each considered type of EU and US biofuel, the number of hectares that would be converted from non-crop to crop use by toe. For instance, simulations performed with the GTAP model suggest that one toe from EU biodiesel induces 0.38 hectare converted from non-crop to crop use, while the same toe from US corn ethanol would displace only 0.17 hectare.

Three main features emerge from Table 1. First of all induced LUC estimates differ according to the type of biofuel considered and according to the feedstock used: for example, simulations performed with the OECD/FAO model AGLINK/COSIMO suggest that biodiesel extra demand in the EU would displace 0.23 ha per toe while ethanol extra demand in the EU would displace 0.57 ha per toe; simulations performed with MIRAGE show that biodiesel

⁴ In this paper we use LUC and we generally don't use iLUC. Usually the LUC we deal with here is the total net land area which is converted (or displaced) from non-crop uses (mainly pasture and forests) to crop use due to the development of biofuels. This does not correspond exactly to the strict definition of iLUC (see, *e.g.*, De Cara *et al.*, 2012).

would displace different land areas whether it is made exclusively from palm (0.08 ha per toe) rape or soy (0.16 ha per toe) or sunflower (0.21 ha per toe) oils. Secondly, induced LUC estimates differ according to the origin of the extra demand: for instance, results from both GTAP and LEITAP show that ethanol extra demand leads to different converted area whether the extra demand takes place in the EU or in the US.⁵ Thirdly available results do not converge towards a definite ranking of the different types of biofuels from both origins regarding the converted area per toe: as an example FAPRI estimates that EU biodiesel would displace slightly more area per toe than EU ethanol while AGLINK/COSIMO suggest that EU biodiesel would displace less area per toe than US ethanol, while AGLINK/COSIMO suggests that EU ethanol would displace slightly more area per toe than US ethanol.

Biodiesel				Ethanol			
Model	Ha/toe	Feedstock and/or origin	Model	Ha/toe	Feedstock and/or origin		
		Edwards	et al. (2010)				
LEITAP	1.93	Biod EU	LEITAP	0.73	Wheat EU-France		
			LEITAP	0.86	Corn US		
FAPRI	0.44	Biod EU	FAPRI	0.39	Eth EU		
AGLINK	0.23	Biod EU	AGLINK	0.57	Eth EU		
AGLINK	0.24	Biod US	AGLINK	0.51	Corn US		
GTAP	0.38	Biod EU	GTAP	0.79	Eth EU		
			GTAP	0.17	Corn US		
		Labor	de (2011)				
Mirage	0.08	Palm	Mirage	0.02	Beet		
Mirage	0.16	Rape-Soy	Mirage	0.04	Corn		
Mirage	0.21	Sunflower	Mirage	0.06	Cane-wheat		

Table 1: LUC induced by various types of EU or US biofuels simulated by different models

Source: Edwards et al. (2010); Laborde (2011)

⁵ Of course part of the variability according to the origin of the extra demand relates to the variability according to the feedstock used since the EU and the US don't use the different feedstocks in the same proportions to produce ethanol: US ethanol is made mostly from corn while EU ethanol is made from wheat, corn and sugar beet.

Figure 1 below indicates that part of this variability in displaced area per toe according to the type of biofuel and to the origin of the extra biofuel demand is due to the variability in the technical performance of the various feedstocks from various origins. Indeed Figure 1 relies on 2007-2009 average observed data and provides, given the technical transformation coefficients and the observed yield per hectare, the area required for producing one toe from different feedstocks from various origins.





Note : FR: France; EU: European Union; CAN: Canada; CHI: China; BRA: Brazil; ARG: Argentina; USA: United States of America; SEA: South-East Asia; SA: South Asia; THA: Thailand; CIS: Former USSR Source: Our calculation from 2007-2009 observed data

Figure 1 shows clearly that due to discrepancies across technical performances (especially across yields per ha), the area required for producing one toe differs widely according to the feedstock used and according to the origin of these feedstocks. Among biodiesel feedstocks, palm oil is the most land saving while soybean and sunflower are the most land using. South-East Asian palm oil seems to be the best performer as regards area required for producing one toe: one toe of biodiesel from palm oil in South East Asia only "costs" 0.28 ha, while the same toe from soy oil requires more than 2 ha. French and, to a lesser extent, EU rape oil also exhibit quite good performances: 1 toe biodiesel from rape oil requires 0.79 ha in France. Regarding ethanol, sugar beet (except the CIS origin) and sugar cane appear as the most land saving feedstocks (0.22 ha required for ethanol from sugar beet in France, 0.30 ha for ethanol from cane in Brazil), wheat and other cereals as the most land using (especially in the CIS countries: 2.64 and 4.64 ha/toe respectively). French beet and Brazilian cane rank first as

regards the area required per toe. French and US corn also exhibit good performances (around 0.50 ha/toe). EU beet and almost EU corn clearly rank behind their French counterpart (0.35 and 0.84 ha/toe respectively).

Obviously these differences in technical performances may partly explain why LUC estimates differ according to the type of biofuel considered and to the origin of the biofuel extra demand. However this is not the most important factor. Firstly, Figure 1 shows that choosing the least land using feedstocks for both biodiesel and ethanol (*i.e.*, respectively palm oil and beet/cane), the area required for producing one toe would not differ much between biodiesel and ethanol (0.28 ha/toe for South East Asian palm oil biodiesel, 0.22 for French beet ethanol and 0.30 for Brazilian cane ethanol). Secondly, considering the best performers for producing ethanol in both the EU and the US (*i.e.*, respectively beet and corn), the area required per toe would not be so different neither between EU and US ethanol (0.35 versus 0.50 ha/toe).

In addition and most importantly, Figure 1 is a static picture of the technical performances of the different feedstocks of various origins at one point in time.⁶ Hence areas required per toe reported in Figure 1 are quite different from the LUC estimates issued from models, which account for market and price adjustments and for land saving from the use of biofuel by-products in animal feed. Our intuition here is that the discrepancies among simulation results that we observe between LUC estimates of the various types of EU and US biofuels is not principally due to differences in technical performances but to the substitution possibilities that are allowed between feedstocks and country origins in used model.

3. Pointing fingers

Let's try, starting from Figure 1, to explain further this intuition. Suppose we register an increase in the EU biodiesel demand. This extra demand may be covered either by increasing domestic biodiesel production or by importing biodiesel, both domestic and foreign production looking for the most profitable feedstocks from the various origins.

Under the Armington assumption (used in GTAP and MIRAGE for instance) the substitution possibilities between domestic and foreign production are limited so that it is likely that the land conversions will be concentrated in the EU and concern rape. In the same way, substitution possibilities between origins of trade flows are also limited so that it is likely that the EU will continue to trade with its traditional partner countries, which are not always the

⁶ It is also a partial picture, as only the main technologies are represented. Other feedstocks (cotton oil, coprah oil, manioc, etc.) can also be used for biodiesel and ethanol production.

most productive in terms of per hectare yields and thus in terms of area required per toe. The story is the same if the extra demand focuses on ethanol and is registered in the US: the land conversions are likely to take place mainly in the US and concern corn.

At reverse, under the integrated world markets (IWM) assumption, substitution possibilities between domestic and foreign production as well as among origins of trade flows are far more important so that the extra biodiesel demand in the EU is likely to provoke LUC not only (even not principally) in the EU but also in many other countries in the world and concern more feedstocks than rape. Similarly, under IWM, an extra ethanol demand in the US is likely to provoke LUC all over the world, the domestically produced corn ethanol being more easily substitutable by cane ethanol imports from Brazil, all other things being equal.

Hence it is clear that the Armington assumption contributes to create gaps between induced LUC estimates for the various types of biofuels and according to the origin of the considered extra demand. At reverse, the IWM assumption tends to erase these gaps. In other words, without the Armington assumption, which is used in numerous models, biodiesel and ethanol on the one hand, EU and US biofuels on the other hand, are likely to exhibit closer performances in terms of induced LUC.

This statement is consistent with Table 1 where the FAPRI model, which is the only model not relying on the Armington assumption,⁷ is also the only one providing rather similar LUC estimates for biodiesel and ethanol in the EU. This statement is also confirmed by Golub and Hertel (2012). They show that with the Armington approach land conversions resulting from an extra demand of ethanol in the US are concentrated in the US and its main export competitors in Europe. While when shifting towards the IWM assumption, the impacts of expanding US ethanol is distributed more evenly across the world. Golub and Hertel (2012) also show that shifting from the Armington to the IWM assumption may increase or decrease the total area displaced by toe, depending on the relative yields per hectare of US ethanol feedstocks as regards its partner countries.

Because the Armington approach allows capturing stylized facts such as imperfect transmission of world prices changes to domestic prices, incomplete specialization and twoway trade, it has been widely used in market and trade models (mainly CGE models). However, this approach suffers from an important drawback: it tends to stiffen trade flows.

⁷ Although the AGLINK/COSIMO model does not formally use the Armington assumption, its world to domestic price transmission equations result in adjustment patterns of domestic relative to world prices which are similar to the patterns that would be observed under the Armington modeling of trade flows.

This drawback implies important limitation when dealing with scenarios implying strong changes on several or all markets. Some authors have shown for instance that under the Armington approach import (respectively export) shares in domestic consumption (production) which are initially very small will remain small even after global market liberalization scenarios (*e.g.*, Gohin *et al.*, 2006). At reverse, the IWM approach does allow for perfect substitutability between domestic and foreign commodities, leading to very flexible adjustments in trade. Such an assumption is probably more appropriate when dealing with a rather long term horizon.

Biofuel markets (either in France or elsewhere) have been evolving rapidly over the last ten years. This has resulted in dramatic changes in world trade flows and trade pattern for both biofuels and related feedstocks. For instance, Figure 2 shows how EU imports of biodiesel and of main biodiesel feedstocks have changed dramatically between 2002 and 2011: new trade flows appeared and strong changes in the trade pattern occurred from year to year. In such a situation, it is likely that the Armington approach used in a lot of models is too restrictive. When domestic markets and trade flows are changing dramatically, the IWM approach may be more appropriate even if one must admit that the reality clearly deviates from the product homogeneity assumption.

Figure 2: EU biodiesel consumption (in MT, right axis) and main EU import flows of biodiesel and of biodiesel potential feedstocks (in MT, left axis)



Source : FO-Lichts and UN COMTRADE

4. Sensitivity analysis of LUC estimates relative to trade assumptions

Our objective here is to illustrate our above described intuition. For that purpose, using MATSIM-LUCA, we illustrate how biofuel-induced LUC estimates vary when the IWM assumption is progressively replaced by an Armington-like approach.

MATSIM-LUCA is a partial equilibrium model of the world arable crop markets, specifically developed for assessing the LUC induced by biofuel development. MATSIM-LUCA relies on the IWM approach and thus an extra demand of biofuel in one country or zone is very easily transmitted to the world markets and to the other countries or zones. We emphasize however that MATSUM-LUCA does not rely on the free trade assumption and accounts for the main agricultural policy and trade measures applied in considered countries and zones. Specification, data and some simulation results of MATSIM-LUCA are detailed in Forslund *et al.* (2013a, 2013b and 2013c).

As shifting from the IWM to the Armington assumption would require to rewrite the model and integrate consistent bilateral trade flows, we propose to mimic the Armington specification by restricting the substitution possibilities between some trade flows. The trade flows which are alternatively restricted are chosen according to the energy content in hectares of the different feedstocks of various origins as reported in Figure 1. Indeed one may keep in mind that the global land displaced following an extra demand of biofuel in one country highly depends on whether its trade partners are more or less efficient in terms of biofuel production.

In the various scenarios simulated and discussed below, we impose a one million ton of oil equivalent extra demand of either ethanol or biodiesel in either the EU or the US. The base year is 2009. The considered scenarios are differentiated according to the EU or the US partners which are allowed to adjust their trade following the initial extra demand shock.

4.1. Comparison of ethanol and biodiesel scenarios in Europe

Ethanol

The EU is one of the most efficient ethanol producing zones in terms of land use. In 2009, half of the European ethanol production came from beets, the other half was shared between wheat, corn and other cereals. According to Figure 1, in 2007-2009 the EU needed 0.35 hectare of beets to produce one toe of ethanol, 0.84 ha of corn or 2.54 ha of other cereals. Meanwhile, the USA used 0.50 ha of corn and Brazil used 0.30 ha of sugarcane. Let us keep in mind that these figures do not account for by-products resulting from the production of ethanol (especially from cereals), and which can be used in replacement to other feeds (like

oilcakes and cereals) in feed rations. These by-products and their LUC effects are of course fully accounted for in MATSIM-LUCA.

Table 2 illustrates the impact of the different assumptions regarding EU trade partners on the simulated LUC impacts of a 1 Mtoe extra ethanol demand in the EU.

Table 2: LUC induced by 1 Mtoe extra ethanol demand in the EU under different trade schemes

	Integrated World	Most Efficient Trade	Least Efficient Trade
	Market (IWM)	Partners (METP)	Partners (LETP)
Trade limited to	-	USA and BRA	All except USA and BRA
LUC (ha/toe)	0.217	0.183	0.373
Change relative to IWM (%)	-	-15.7%	+71.9%

Note : USA: United States of America; BRA: Brazil

When using the standard version of MATSIM-LUCA (IWM scenario), the 1 Mtoe extra ethanol demand in the EU leads to 217 kha displaced from non-crop to crop use in the world, that is 0.217 hectare per toe. In this scenario, only a small share of the total LUC takes place in Europe (6%), the bulk part of the land conversions comes from Brazil (29%) and Sub-Saharan Africa (17%) (Figure 3).

When we simulate the same shock but with trade adjustments limited to the most efficient partners countries of the EU regarding ethanol production (*i.e.*, USA with corn feedstock and Brazil with cane feedstock) (METP, most efficient trading partners scenario), the induced LUC is, as expected, reduced to 183 kha or 0.183 ha/toe (*i.e.*, -16% relative to the IWM scenario). As other countries are excluded from trade adjustments and do not register the price change occurring on the world market, LUC takes place only in Europe and in the USA and Brazil: the conversion of land that takes place in Europe increases (to 16%) compared to the IWM scenario, but Brazil still accounts for the largest share (53%), followed by the USA.

At reverse, in the least efficient trading partners (LETP) scenario, when trade adjustments are allowed in all countries but Brazil and the USA (that is in ethanol producing countries which are less efficient than the UE in terms of land used), the LUC increases, also as expected, to 373 kha, or 0.373 ha/toe (*i.e.*, +72% relative to the IWM scenario). In this scenario, the bulk part of the land conversions takes place in Sub Saharan Africa (28%) and in the CIS countries (20%), where the initial shock has much higher LUC impacts due to lower yields relative to the EU. The LUC arising in the EU increases in scenario LETP compared to the two other

scenarios, but only accounts for 13% of the total LUC. Finally, between the METP and LETP scenarios, the LUC impact of 1 Mtoe extra ethanol demand in the EU more than doubled.



Figure 3: LUC induced by 1 Mtoe extra ethanol demand in the EU, by country, under different trade schemes

Note : IWM: Integrated World Market; METP: Most Efficient Trade Partners; LETP: Least Efficient Trade Partners; USA: United States of America; BRA: Brazil; EU: European Union; SSA: Sub-Saharian Africa; CIS: Former USSR; CHN: China; OTH: Other countries

Biodiesel

When it comes to the production of biodiesel, Figure 1 indicates that palm oil is by far the most efficient feedstock as regards the area required per toe, as of its very high yield per ha compared to other oilseeds. In Europe, where rape is the most commonly used feedstock, 0.94 ha is required to produce one toe of biodiesel, when in South-East Asia, only 0.28 ha is needed, that is, more than three times less land than in Europe to produce the same amount of biofuel. On the contrary, soy is the least efficient biodiesel feedstock, as the oil yield of soy is very low compared to other oilseeds. Hence 2.00 ha or more must be utilized in the USA, Brazil or Argentina and 2.60 ha in Europe for producing one toe.

As of these differences, allowing trade with or without countries specialized in one or the other of these feedstocks makes great differences as regards the land area required to produce the same amount of biofuel. This is illustrated in Table 3.

In the IWM scenario, the 1 Mtoe increase in the EU biodiesel demand would lead to a total 260 kha displaced area in the world, equivalent to 0.260 ha/toe. As in the ethanol case, the greatest share of land conversions would take place outside Europe (converted land from non-crop to crop use in the EU would account for 10% only of the total LUC).

	IWM	Palm-METP	Palm-LETP	Soy-METP	Soy-LETP
Trade limited to	-	SEA	All except	ARG, BRA	All except
			SEA	and USA	ARG, BRA
					and USA
LUC (ha/toe)	0.260	0.164	0.318	0.316	0.251
Change relative to IWM (%)	-	-36.9%	+22.3%	+21.5%	-3.5%

Table 3: LUC induced by 1 Mtoe extra biodiesel demand in the EU under different trade schemes

Note: IWM: Integrated World Market; Palm-METP: Most Efficient Partners in Trade of Palm; Palm-LETP: Least Efficient Trade Partners in Trade of Palm; Soy-METP: Most Efficient Partners in Trade of Soy; Soy-LETP: Least Efficient Trade Partners in Trade of Soy; USA: United States of America; SEA: South East Asia; ARG: Argentina; BRA: Brazil

Under an extreme scenario where trade adjustments would be allowed between Europe and South-East Asia only, (Palm-METP scenario), the extra biodiesel demand in the EU would induce a total LUC of "only" 164 kha,⁸ equivalent to 0.164 ha/toe, a 37% decrease compared to the IWM scenario. Land conversions would be concentrated in these two zones, and much more land than in the IWM scenario would now be converted in Europe (see Figure 4).

At reverse, if the EU's most efficient palm oil trade partner is excluded from trade adjustments (Palm-LETP scenario), the induced LUC would instead increase to 318 kha, or 0.318 ha/toe, 22% more than in the IWM scenario. This result illustrates the very high contribution of South-East Asia on (the sparing of) land, especially when considering the very small share of global LUC that takes place in this region under the IWM scenario (1%). The largest land conversions would now take place in the CIS countries (15%), Sub-Saharan Africa (15%) and Brazil (13%), the European share of global LUC would account for 11%.

When instead allowing trade only with partners that are efficient in the production of soy (Soy-METP scenario): USA, Brazil and Argentina, the one Mtoe increase in the European biodiesel consumption would lead to global LUC of 316 kha, or 0.316 ha/toe. This is more than in the IWM scenario (260 kha). This is due to the fact that, when restraining the EU trade partners to those specialized in soy production, even if these are the most efficient ones, the additional biodiesel demand has larger impact on LUC due to the relatively lower yields of soy relative to other biodiesel feedstocks like rape or palm oil.

⁸ Here one must keep in mind that we only talk about induced LUC in terms of displaced hectares and not about the greenhouse gas emissions related to the LUC which are expected to be very large in this region as converted land often comes from carbon-rich rainforests.

In this Soy-METP scenario, the LUC that takes place in Europe, where the shock originates, increases a lot compared to the IWM approach, and would represent the largest share of the total converted land (more than one third of the global LUC would take place in Europe).

When we instead allow for trade with only less efficient partners than USA, Brazil and Argentina in soy products (Soy-LETP), the global LUC decreases, very slightly, to 251 kha, or 0.25 ha/toe, which is less than the LUC in the IWM scenario. As the biggest producers of soy are excluded from the world market, use of other, more productive, feedstocks increases so the induced LUC decreases.

Once again, these results can be explained by the differences in Europe's trade partners' efficiency in biodiesel production, these differences originating mainly from gaps between their yields in feedstocks per hectare.





Note : IWM: Integrated World Market; Palm-METP: Most Efficient Partners in Trade of Palm; Palm-LETP: Least Efficient Trade Partners in Trade of Palm; Soy-METP: Most Efficient Partners in Trade of Soy; Soy-LETP: Least Efficient Trade Partners in Trade of Soy; USA: United States of America; BRA: Brazil; ARG: Argentina; SEA: South East Asia; EU: European Union; SSA: Sub-Saharan Africa; CHN: China; CIS: Former USSR; OTH: Other countries

4.2. Comparison of ethanol scenarios in the US

We now simulate a 1 Mtoe extra ethanol demand in the US, keeping the same trade schemes as in previous EU scenarios.

LUC induced from an increase in US ethanol demand is equivalent to 0.217 ha/toe when using the IWM approach, which is exactly the same impact as when the shock was applied to European ethanol. When we restrict trade adjustments to the most efficient US partners as

regards ethanol production (Europe and Brazil), the LUC decreases to 0.183 ha/toe, -16% compared to the IWM scenario, and is again exactly the same figure as in the corresponding European scenario. However, when restraining trade adjustments to less efficient partners, LUC increases to 0.254 ha/toe, +17% compared to the IWM scenario but much less than the corresponding EU ethanol scenario (which induced greater LUC especially in SSA and the CIS countries). It then seems that US ethanol industry would perform better that its EU counterpart as regards the land area required per toe. Indeed, US ethanol is quite entirely produced with corn while UE ethanol uses more diversified feedstocks, including sugar beet that technically needs less land than corn per toe (as shown by Figure 1) but which also produces less by-products.

 Table 4: LUC induced by 1Mtoe ethanol extra demand in the US under different trade

 schemes

	Integrated World Market (IWM)	Most Efficient Trade Partners (METP)	Least Efficient Trade Partners (LETP)
Trade limited to	-	EU and BRA	All except EU and BRA
LUC (ha/toe)	0.217	0.183	0.254
Change relative to IWM (%)	-	-15.7%	+17.05%

Note: EU: European Union; BRA: Brazil

Figure 5: LUC induced by 1Mtoe extra ethanol demand in the US, by country, under different trade schemes



Note: USA: United States of America; BRA: Brazil; EU: European Union; SSA :Sub-Saharan Africa; CIS: Former USSR; CHN: China; OTH: Other countries

To sum up, the comparison of the results from our European and US biofuel scenarios confirms that land use change stemming from the development of biofuels is highly dependent on assumptions made on trade.

The IWM approach tends to erase differences in induced LUC from biofuels relative to the Armington approach:

- Under IWM, EU ethanol and EU biodiesel induce close LUC: respectively 0.217 and 0.260 ha/toe, while EU ethanol and US ethanol induce the same LUC: 0.217 ha/toe for both.
- Under the various Armington-like trade assumptions, the EU ethanol shock may induce LUC between 0.183 and 0.373 ha/toe whilst the EU biodiesel shock may result in LUC between 0.160 and 0.318 ha /toe. Hence the Armington approach may create significant gap between the LUC induced by EU ethanol and EU biodiesel. In the same way, under Armington-like assumptions, the US ethanol shock may induce LUC ranging from 0.183 and 0.254 ha/toe, which may result in a significant gap between LUC induced by UE and US ethanol.
- Compared to the IWM scenarios, trade assumptions seem to have greatest impact on ethanol for increased LUC (+72% compared to IWM when trading with least efficient partners) and on biodiesel for decreased LUC (-37% compared to IWM when allowing trade only with the most efficient partner). However, the results are to be tempered by the origin of the shock; as shown by the US scenarios where the trade assumptions "only" induce a +17% change relative to the IWM result, as of greater efficiency in domestic ethanol production.

5. Concluding comments

Our paper contributes to the vigorous debates which are currently going on within both the scientific community and the policy sphere on biofuel-induced LUC and corresponding GHG emissions. Fueling these debates is the wide range of available estimates of biofuel-induced LUC and corresponding GHG emissions issued from various models as well as the lack of consensus regarding the type of biofuel (*i.e.*, biodiesel or ethanol) and the country of origin (*i.e.*, mainly, EU or the US) which would induce the least LUC and GHG emissions.

In line with existing sensitivity analyses, which show that estimated biofuel-induced LUC and related GHG emissions are highly sensitive to models' assumptions and/or parameters, we focus on the role of trade modeling assumptions. Our intuition is that the Armington approach, currently used in market and trade models, contributes to create gaps between

induced LUC from biofuels from different origins, so from biodiesel and ethanol as well as from EU and US biofuels.

We illustrate our intuition using both observed data and the partial equilibrium model MATSIM-LUCA. Our results clearly show that LUC stemming from the development of biofuels is highly dependent on assumptions made regarding trade: the IWM approach tends to erase differences in estimates of induced LUC from biodiesel and ethanol and from EU and US biofuels as compared to the Armington-like approach.

Our results also show how the initial biofuel extra demand shock is propagated differently according to the retained trade modeling assumptions. Such a result is essential as regards the estimation of GHG emissions resulting from biofuel-induced LUC: the carbon stocks in the aboveground biomass and/or in the soil varying spatially, GHG emissions differ according to the location of the induced LUC.

In other words, trade modeling assumptions are likely to be essential as regards policy recommendations that are drawn from simulation results issued from market and trade models. Modelers must be aware of this feature and justify further their choice of modeling approach. Of course, there are still controversies on the empirical relevance of the Armington vs. the IWM approaches for modeling agricultural trade. These controversies partly come from the difficulties to observe all policy instruments that apply on trade flows as well as all relevant prices and quantities. Villoria and Hertel (2011) and Reimer *et al.* (2012) conclude that the most relevant trade modeling approach depends on the considered countries and products. These authors also agree that in the medium to long run, the IWM approach is more relevant. One may add that the IWM approach allows to explicitly tackle new trade flows while these are difficult to capture in the Armington approach. This is a valuable advantage of the IWM approach when dealing with dramatically evolving markets such as those of biofuels all around the world.

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