

Stéphane Tuolla

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Contact information

INRAE, UMR SMART
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Personal information

Married, two childrens
born December 3rd, 1979
Citizenship: French

APPOINTMENT

Since 2009 Research fellow, INRAE (National Research Institute for Agriculture, Food and Environment), UMR SMART

PAST POSITIONS

2014 Visiting scholar, University of California, Berkeley - Department of Agricultural and Resource Economics, invited by Sofia Villas-Boas, (July to December)
2008-2009 Temporary lecturer, University Rennes I, Department of economics
2007-2008 Temporary lecturer, University Montpellier I, Department of economics
2002-2006 Teaching assistant, University Montpellier I, Department of economics
2004-2005 Teaching assistant, University Avignon, Department of economics and social
& 2001-2003 administration

EDUCATION

2002-2007 PhD in Economics, University Montpellier I. Dissertation: “Spatial competition and location regulation in the French supermarket industry. Modelisation and economic analysis of location decision”, under the supervision of Jean-Louis Monino
1999-2001 University Diploma “Project Economist”
1997-2002 B.Sc. and M.Sc. in Economics, University Montpellier I.

RESEARCH INTERESTS

International Economics: Firms performances, Product quality, Consumer taste, Competitiveness, Food industry.

Industrial Organization: Supermarket industry, Spatial competition, Competition policy, Market power.

AWARDS AND GRANTS

- 2024-2027 Grant of ANR-DFG, for the PARETO (Producer And RETailer markets Organization) project, coordinated by Claire Chambolle (INRAE PSAE) and, Joël Stieblae (Düsseldorf Institute for Competition Economics)
- 2020-2024 Grant of the European Commission for the H2020 project BatModel (Better Agri-Food Trade Modelling for Policy Analysis), coordinated by Karine Latouche (INRAE)
- 2017-2019 Coordinator of the COMPANI project (Compétitivité des filières animales françaises) granted by the French Ministry of Agriculture and Food
- 2017 Research discovery award of the European Association of Agricultural Economists for the paper “Retail Mergers and Food Prices : Evidence from France”, written with M.-L. Allain, C. Chambolle, and S.B. Villas-Boas
- 2013 France-Berkeley Fund Award for the project “*The Impact of Retail Mergers on Food Prices: Evidence from France*”, with M.-L. Allain, C. Chambolle, and S.B. Villas-Boas
- 2013 Grant of the Department of Economics scientific committee of INRA for a research project on “Trade intermediation and distribution networks”
- 2011 Grant from PREDIT (Programme de Recherche et d’Innovation Dans les Transports Terrestre) for the project LOC-EX (Choix de localisation, congestion urbaine et coûts des transports : études expérimentales), coordinated by Laurent Denant-Boémont
- 2007 Best young researcher paper JMA 2007, Fribourg (Switzerland) for “*Compétition spatiale dans le secteur de la grande et moyenne distribution française*”

PUBLICATIONS

IN PEER-REVIEWED JOURNALS

- Bonein, A., Turolla, S., (2023). “Spatial Competition with Demand Uncertainty: A Laboratory Experiment”, **Journal of Economics & Management Strategy**, 32, pp.906-939.
- Gaigné, C., Latouche, J., Turolla, S., (2018). “Vertical ownership and export performance: Firm-level evidence from the food industry”, **American Journal of Agricultural Economics**, 100(1), pp.46-72.
- Allain, M.-L., Chambolle, C., Turolla, S., Villas-Boas, S.B. (2017). “Retail mergers and food prices: Evidence from France”, **Journal of Industrial Economic**, 65(3), pp.469-509.
- Turolla, S., (2016). “Spatial competition in the French Supermarket Industry”, **Annals of Economics and Statistics**, 121-122, pp.213-259.
- Allain, M.-L., Chambolle, C., Turolla, S., (2016). “Politique tarifaire locale ou nationale : Quel impact pour le contrôle des concentrations dans le secteur de la distribution”, **Revue Economique**, HS1(67), pp.53-67.
- Le Roy, C., Gaigné, C., Harel, M., Latouche, K., Turolla, S., (2014). “Nomenclature de produits et concordance dans le temps. Procédure de correction et analyses de sensibilité”, **Economie Rurale**, 343, pp. 87-102.
- Bonein, A., Turolla, S., (2009). “Sequential Location under one-sided Demand Uncertainty”, **Research in Economics**, 63(3), p.145-159.

Monino, J.-L., Turolla, S., (2008). “Urbanisme commercial et grande distribution : étude empirique et bilan de la Loi Raffarin”, **Revue Française d’Economie**, XXIII(2), p.139-178.
Bougette, P., Turolla, S., (2008). “Market Structures, Political Surroundings, and Merger Remedies: An Empirical Investigation of the EC’s decisions”, **European Journal of Law and Economics**, 25(2), p.125-150.

IN NON-REFEREED JOURNALS

Gaigné, C., Latouche, J., Turolla, S., (2020). “Compétitivité internationale du secteur agroalimentaire français : c’est quoi le problème ?”, **Annales des Mines - Réalités industrielles**, Mai 2020, pp.21-29.
Beaujeu, R., Turolla, S. (2019). “Bilan et déterminants de la compétitivité des filières françaises de produits animaux ”, 136, **Centre d’études et de prospective - Analyse**, pp.1-4.
Turolla, S., (2019). “Ce n’est pas qu’une question de compétitivité-coût, les produits français pâtissent d’une compétitivité hors-prix insuffisante”, **La revue de l’observatoire des IIA**, 134, pp.19-22.

BOOK CHAPTERS

Chambolle, C., Turolla, S., (2020). “La PAC et la répartition de la valeur”, in “**Quelle politique agricole commune demain ?**”, Eds. C. Détang-Dessendre, H., Guyomard, Editions QUAE, pp. 79-97.
Allain, M.-L., Chambolle, C., Turolla, S., (2014). “La concurrence dans le secteur de la distribution”, in “**A quoi sert la concurrence ?**”, Eds. M. Behar-Touchais, N. Charbit and R. Amaro. Concurrences, Revue des droits de la concurrence, pp. 349-354.

WORKING PAPERS

Allain, M.-L., Chambolle, C., Turolla, S. “The Effect of Input Price Discrimination on Retail Prices: Theory and Evidence from France”.
Bouamra-Mechemache, Z., Gaigné, C., Turolla, S. “Promoting Domestic Industry. Quantifying the Effects of Reducing Labor Cost and Upgrading Quality”.
Gaigné, C., Guerra, F., Turolla, S. “Product quality and export volatility in international trade: an empirical assessment”.

WORK IN PROGRESS

Chemo Dzukou, K. R., Turolla, S. “How Taste, Quality and Costs Shape Export Success: Evidence from French Food Firms”.
Gaigné, C., Turolla, S. “Market power and productivity of French food firms”.
Gaigné, C., Latouche, K., Turolla, S. “Gatekeepers to Food Markets: How Retailers Affect Firms’ Export Margins?”.
Gaigné, C., Latouche, K., Turolla, S. “On the destination-product strategies of exporter: Evidence from the French food industry”.

RESEARCH REPORTS

- 2021 Final report on the competitiveness of the French food industries, FranceAgriMer, 23/06/2021.
- 2018 Final report of the research project COMPANI (Compétitivité des filières animales françaises).
- 2016 Evaluation of the economic effects of the “Loi de Modernisation de l’Economie” for the French Minister of Economy.
- 2016 Expertise Scientifique Collective (INRA), “Rôles, impacts et services issus des élevages en Europe”. Two chapters written for the final report in collaboration with Zohra Bouamra-Mechemache and Carl Gaigné: “Les industries agro-alimentaires des filières animales. Comparaison européenne.” and “Quel rôle pour la distribution dans les filières animales ? Une comparaison européenne et un focus sur la France”.

PRESENTATIONS

CONFERENCES/WORKSHOPS

- 2023 AFSE (Paris), EAAE (Rennes)
- 2022 JMA (Rennes)
- 2021 ETSG (Ghent), JRSS (Toulouse)
- 2017 JMA (Le Mans), EEA-ESEM (Lisbon), EARIE (Maastricht)
- 2015 SAE2 Junior Researcher Days (Rennes), AFSE (Rennes)
- 2013 EEA (Gothenburg), ESEM (Gothenburg), JMA (Nice), Danish International Economics Workshop (Aarhus)
- 2012 ETSG (Leuven)
- 2010 SFER (Rennes), J2E (Rennes)
- 2008 ESEM (Milano), ADRES (Toulouse)
- 2007 JMA (Fribourg), AFSE (Paris)
- 2006 EARIE (Amsterdam, attendant)
- 2003 ACSEG (Nantes), RESER (Mons)

INVITED SEMINARS & CONFERENCES

- 2022 ALISS-INRAE seminar (Ivry-sur-Seine)
- 2018 LEMNA seminar (Nantes)
SMART-LERECO seminar (Rennes)
- 2013 Agriculture and Food Industrial Organization (AFIO) conference, GREMAQ-INRA (Toulouse)
- 2011 ALISS-INRA seminar (Ivry-sur-Seine)
INRA-IDEI seminar (Toulouse)
- 2010 UCL-CORE seminar (Louvain-La-Neuve)
- 2009 ParisTech workshop on Producers and Distributors (Paris)
CREM seminar (Rennes)
- 2008 Agriculture and Food Industrial Organization (AFIO) conference, GREMAQ-INRA (Toulouse)

SCIENTIFIC ACTIVITIES

EXPERTISES

- 2023-present President of the expert panel “Retailing” of the *Observatoire de la Formation des Prix et des Marges*
- 2022-2023 Member of the group of experts on the “Remunerascore”, coordinated by the French Ministry of Agriculture and Food.
- 2019-2021 Member of the group of experts on the decline of the international competitiveness of French agricultural and process food products, coordinated by FranceAgriMer.
- 2019 Interviewed by the European Commission in line with the European Semester 2019.

ORGANIZATION OF SCIENTIFIC EVENTS

- 2013-2016 Co-organizer of the CREM/SMART-LERECO Workshop
- 2012-2016 Co-organizer of the SMART-LERECO seminar

THESIS AND MASTER SUPERVISION

- 2022-2023 Kevin-Randy Chemo Dzukou (Post-Doc), BATmodel H2020 European project (18 months)
- 2017-2021 Francesco Guerra (PhD), “Three essays on the role of product quality in international trade”, (co-supervised with Carl Gaigné)
- 2015 Mamadou Bhoie Diallo (M. Sc.), Sabrina Lamhene (M. Sc.)

REFEREE

Agricultural Economics, American Journal of Agricultural Economics, Economie Rurale, Economie et Statistique, European Review of Agricultural Economics, Economic Inquiry, International Journal of Industrial Organization, Review of Agricultural and Environmental Studies, Review of International Economics, Revue Economique, Scandinavian Journal of Economics.

OTHER ELECTED AND ADMINISTRATIVE ACTIVITIES

- 2022-present Appointed member of Ecole Doctorale EDGE
- 2021-2024 Appointed member of the scientific committee of the ECOSOCIO department (INRAE)
- 2021 Hiring committee, Research Ingenior, INRAE
- 2021 Hiring committee, Assistant professor, University Paris Est Créteil
- 2020-2024 Member of the RMT FILARMONI
- 2016-2021 Elected member of the scientific committee of the SAE2 department (INRA)
- 2019 Referee for the PhD program ABIES

2015-2019 Member of the RMT “Filières animales”
2012 Hiring committee, Assistant professor, University Rennes I

TEACHING EXPERIENCES

UNIVERSITY RENNES 1, DEPARTMENT OF ECONOMICS

2011-2016 Mathematical statistics (undergraduate)
2010-2011 Data analysis (graduate)
2009-present Lectures on the supermarket industry’s regulation framework (graduate)
2010-2012 Microeconometrics (graduate)
2008-2009 Descriptives statistics (undergraduate)
2008-2009 Statistics and probabilities (undergraduate)
2008-2009 Introduction to econometrics (undergraduate)
2008-2009 Econometrics (graduate)
2008-2009 Methodology conferences (undergraduate)

BREST BUSINESS SCHOOL

2009-2011 Seminar on restrictive constraints in the grocery retail sector (graduate)

L’INSTITUT AGRO, RENNES

2012-present Seminar on export decisions of agrifood firms (graduate)
2012-2019 Seminar on “Merger & Collusion” (graduate)

UNIVERSITY OF MONTPELLIER I, DEPARTMENT OF ECONOMICS

2007-2008 Descriptive statistics (undergraduate)
2005-2008 Microeconomics (undergraduate)
2003-2008 Macroeconomics (undergraduate)
2002-2008 University Diploma “Project Economist” (undergraduate-graduate)
2003-2004 Econometrics (graduate)
2002-2004 Quantitative history (undergraduate)

UNIVERSITY OF AVIGNON, DEPARTMENT OF ECONOMICS AND SOCIAL ADMINISTRATION

2004-2005 Descriptive statistics (undergraduate)
2001-2003 Descriptive statistics (undergraduate)